|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **Sample Product Sales Report** | | | | | | | | |  |  |  |  |  |  |  | August 16, 2000 | |
|  | **Sale Record Sheet** | | | | | |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Sale Name | |  | Lot |  | | Animal ID |  | |  | Sale Price | |  | Buyer Number |  |  | Buyer Name |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Bull Sale | | 4 | |  |  | 9414S | | | $ 3,400.00 | | | 100 | |  | Hermann, Larry | | |
|  | Bull Sale | | 5 | |  |  | 9559 |  |  | $ 2,300.00 | | | 101 | |  | Smith, John | | |
|  | Bull Sale | | 6 | |  |  | 9562S | | | $ 1,700.00 | | | 101 | |  | Smith, John | | |
|  | Bull Sale | | 7 | |  |  | 9605 |  |  | $ 1,500.00 | | | 103 | |  | Fitzsimmons, Edmond | | |
|  | Bull Sale | | 8 | |  |  | 9666 |  |  | $ 3,400.00 | | | 104 | |  | Valvoline, Brent | | |
|  | Bull Sale | | 9 | |  |  | 97025 |  |  | $ 2,200.00 | | | 105 | |  | Henry, Lyle | | |

page 2

|  |  |
| --- | --- |
| **Sale Manager Sample** | 08/16/2000 |

Sale Summary Report

29 Records Where OpenSale = -1

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| Description | Total Sales | Average |  | Sold | No | Scratch | |
|  |  |  |  |  | Sales |  |  |
| Bull Sale | $74,200.00 | $2,558.62 | 29 | 29 | 0 | 0 |  |
|  |  |  |  |  |  |  |  |

**All Sales:**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | TotalLots | |  |  |  | 29 |  |
|  |  |  |  |  |
|  |  | BullsSold | | |  |  | 29 |  |
|  |  |  |  | |  |
| CowsSold | | | | | |  | 0 |  |
|  |  | |  | | |  |
|  | PensSold | | | | |  | 0 |  |
|  |  | |  | | |  |
|  |  |  | NoSale | | | | 0 | (without price) |
|  |  |  |  | | | |

1. (with price)

Scratch 0

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | TotalSale | | | | | | |  |  |  | $ 74,200.00 |
|  |  |  |  |  |  |  |  |
|  |  | HighSale | | | | | |  |  |  | $ 4,800.00 |
|  |  |  |  |  |  |  |  |
|  |  |  | LowSale | | | | | | | | $ 1,400.00 |
|  |  |  |  |  |  |  |  | |  |  |
| AverageSale | | | | | | | | |  |  | $ 2,558.62 |
|  | | | |  |  |  |  | |
|  |  |  |  |  |  | Range |  | | |  | $ 3,400.00 |
|  |  |  |  |  |  |  |
|  |  |  |  | HighLot | | |  | | |  | Sale Manager Sample (Lot 13, Bull Sale) |
|  |  |  |  |  |  | |
|  |  |  |  |  | LowLot | | | | |  | Sale Manager Sample (Lot 10, Bull Sale) |
|  |  |  |  |  |  | | | | |

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **Sale Manager Sample** | | | | | | | | | | | |  |  |  |  |  |  | August 16, 2000 |
|  |  | **Delivery Report** | | | | | | | |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | |  |  |  |  |
|  | Invoice | | **7** | |  |  |  | Buyer | | **108** |  |  | **Doe, John** | | | | | | **08/16/2000** |
|  |  |  | |  |  |  |  |  |  |  |  |  |  |  | |  |  |  |  |
|  | Lot Count: | | | | **2** | |  |  |  |  |  |  | 4555 West 34 | | | | | |  |
|  | Head Count: | | | | **2** | |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Deliver: | |  |  | **Yes** | | | | |  |  |  | Lewiston | | | | | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  | MT | | 54477 | | |  | (402) 555-9933 |
|  |  |  |  |  | |  |  |  |  |  |  |  |  |  | |  |  |  |  |
|  | Lot |  | Lot Count | | | |  | Animal ID | |  | Class | |  | Animal Notes | | | | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 20 | |  |  |  | 1 |  | 97170 | |  |  | Bull | |  |  |  |  |  |  |  |
| 28 | |  |  |  | 1 |  | 9744 | |  |  | Bull | |  |  |  |  |  |  |  |
|  |  |  | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | **Remarks:** | | | |  |  |  |  |  |  |  |  |  |  |  | **Delivery:** | |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Check No. 2266; | | | | | |  |  |  |  |  |  | Ranch is outside of Lewiston around 13 miles. NEED | | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | TO GET BETTER DIRECTIONS. | | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Invoice | | **2** | |  |  |  | Buyer | | **101** |  |  | **Smith, John** | | | | | | **08/16/2000** |
|  |  |  | |  |  |  |  |  |  |  |  |  |  |  | |  |  |  |  |
|  | Lot Count: | | | | **3** | |  |  |  |  |  |  | 1233 West 22 HWY | | | | | |  |
|  | Head Count: | | | | **3** | |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Deliver: | |  |  | **Yes** | | | | |  |  |  | Two Dot | | | | | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  | MT | | 555789 | | |  | (789) 541-2201 |
|  |  |  |  |  | |  |  |  |  |  |  |  |  |  | |  |  |  |  |
|  | Lot |  | Lot Count | | | |  | Animal ID | |  | Class | |  | Animal Notes | | | | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 22 | |  |  |  | 1 |  | 97202 | |  |  | Bull | |  |  |  |  |  |  |  |
| 5 | |  |  |  | 1 |  | 9559 | |  |  | Bull | |  |  | Lot #35 | | | |  |
| 6 | |  |  |  | 1 |  | 9562S | | |  | Bull | |  |  | SAR A04A of 9562 033 | | | |  |
|  |  |  | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | **Remarks:** | | | |  |  |  |  |  |  |  |  |  |  |  | **Delivery:** | |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Check No. 4599; | | | | | | Deliver at earliest time | | | | |  | 32 miles west of Two dot on old highway 22. Then go | | | |
|  |  |  |  | available | | | | | |  |  |  |  |  |  | 11 north to ranch sign. | | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

page 2

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Sale Manager Sample** | | | |  | 8/16/2000 2:43:12PM |
|  | Reconciliation Report for Bull Sale | | |  |  |
|  |  | **Animals for this Sale:** | |  |  |
|  |  |  | |  |  |
|  |  | Gross Sale | | $74,200.00 |  |
|  |  | Less No Sales | | $0.00 |  |
|  |  |  |  |  |  |
|  |  | = Actual Sales | | $74,200.00 |  |
|  | Less Pending Invoices | | | $26,950.00 |  |
|  |  | = Sale Receipts | | **$47,250.00** |  |
|  |  |  |  |  |  |

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | **Lot** | |  | **Invoice** | |  |  | **Price** | | **Buyer** | |  | **Buyer** | | **Seller** | | **Invoice** | |  |
|  |  |  |  |  | **No.** | |  |  |  |  | **No.** | |  |  |  |  |  | **Due** | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | **Status 0 - Invoice Pending** | | | | | |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 12 | |  | 97109 |  |  |  | $4,500.00 | | | 109 | |  | Davis, Tim | | Sale Manager Sample | |  |  |  |
|  | 16 | |  | 97130 |  |  |  | $3,400.00 | | | 105 | |  | Hittler, Lyle | | Sale Manager Sample | |  |  |  |
|  | 17 | |  | 97160 |  |  |  | $2,250.00 | | | 104 | |  | Valvoline, Brent | | Sale Manager Sample | |  |  |  |
|  | 19 | |  | 97167 |  |  |  | $1,700.00 | | | 109 | |  | Davis, Tim | | Sale Manager Sample | |  |  |  |
|  | 21 | |  | 97199 |  |  |  | $1,700.00 | | | 104 | |  | Valvoline, Brent | | Sale Manager Sample | |  |  |  |
|  | 24 | |  | 97240 |  |  |  | $3,000.00 | | | 104 | |  | er by SaleOrder, LotNumber | | Sale Manager Sample | |  |  |  |
|  | 25 | |  | 97242 |  |  |  | $2,800.00 | | | 105 | |  | Hittler, Lyle | | Sale Manager Sample | |  |  |  |
|  | 29 | |  | 9807S |  |  |  | $2,000.00 | | | 109 | |  | Davis, Tim | | Sale Manager Sample | |  |  |  |
|  | 8 | |  | 9666 |  |  |  | $3,400.00 | | | 104 | |  | Valvoline, Brent | | Sale Manager Sample | |  |  |  |
|  | 9 | |  | 97025 |  |  |  | $2,200.00 | | | 105 | |  | Hittler, Lyle | | Sale Manager Sample | |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | **TOTAL** | |  |  |  |  | $26,950.00 | | |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | **Status 1 - Cattle Sold** | | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1 | |  | 2135 | 1 |  |  | $2,000.00 | | | 100 | |  | Hafer, Larry | | Sale Manager Sample | |  |  |  |
|  | 10 | |  | 9710 | 5 |  |  | $1,400.00 | | | 106 | |  | Hain, Kyle | | Sale Manager Sample | |  |  |  |
|  | 11 | |  | 97102 | 4 |  |  | $1,800.00 | | | 107 | |  | Luebbee, Brandon | | Sale Manager Sample | |  |  |  |
|  | 13 | |  | 9712 | 6 |  |  | $4,800.00 | | | 110 | |  | Lowe, Jim | | Sale Manager Sample | |  |  |  |
|  | 14 | |  | 97121 | 1 |  |  | $1,800.00 | | | 100 | |  | Hafer, Larry | | Sale Manager Sample | |  |  |  |
|  | 15 | |  | 97127 | 3 |  |  | $2,950.00 | | | 103 | |  | Fitzsimmons, Edmond | | Sale Manager Sample | |  |  |  |
|  | 18 | |  | 97165 | 5 |  |  | $3,100.00 | | | 106 | |  | Hain, Kyle | | Sale Manager Sample | |  |  |  |
|  | 2 | |  | 3717 | 5 |  |  | $2,300.00 | | | 106 | |  | Hain, Kyle | | Sale Manager Sample | |  |  |  |
|  | 20 | |  | 97170 | 7 |  |  | $3,500.00 | | | 108 | |  | Doe, John | | Sale Manager Sample | |  |  |  |

Page 1

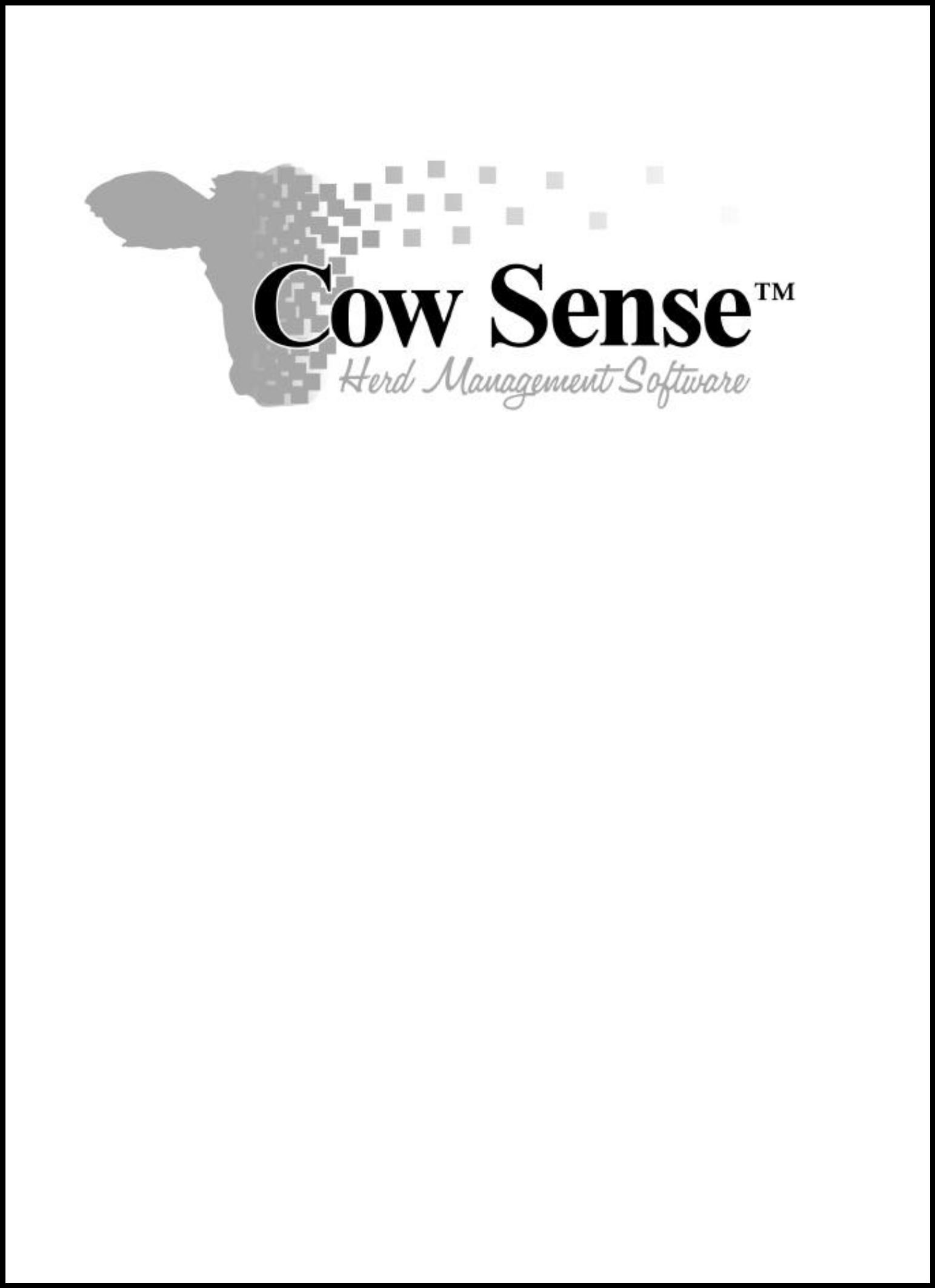
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | **Lot** | |  | **Invoice** | | |  | **Price** | | **Buyer** | | | **Buyer** | | **Seller** | | **Invoice** | | |
|  |  |  |  |  | **No.** | |  |  |  |  | **No.** | |  |  |  |  |  | **Due** | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | **Status 1 - Cattle Sold** | | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 22 | |  | 97202 | 2 |  |  | $2,200.00 | | | 101 | |  | Smith, John | | Sale Manager Sample | |  |  |  |
|  | 23 | |  | 97204 | 3 |  |  | $2,100.00 | | | 103 | |  | Fitzsimmons, Edmond | | Sale Manager Sample | |  |  |  |
|  | 26 | |  | 97243 | 5 |  |  | $2,600.00 | | | 106 | |  | Hain, Kyle | | Sale Manager Sample | |  |  |  |
|  | 27 | |  | 97250 | 4 |  |  | $1,900.00 | | | 107 | |  | Luebbee, Brandon | | Sale Manager Sample | |  |  |  |
|  | 28 | |  | 9744 | 7 |  |  | $2,900.00 | | | 108 | |  | Doe, John | | Sale Manager Sample | |  |  |  |
|  | 3 | |  | 9228S | 6 |  |  | $3,000.00 | | | 110 | |  | Lowe, Jim | | Sale Manager Sample | |  |  |  |
|  | 4 | |  | 9414S | 1 |  |  | $3,400.00 | | | 100 | |  | Hafer, Larry | | Sale Manager Sample | |  |  |  |
|  | 5 | |  | 9559 | 2 |  |  | $2,300.00 | | | 101 | |  | Smith, John | | Sale Manager Sample | |  |  |  |
|  | 6 | |  | 9562S | 2 |  |  | $1,700.00 | | | 101 | |  | Smith, John | | Sale Manager Sample | |  |  |  |
|  | 7 | |  | 9605 | 3 |  |  | $1,500.00 | | | 103 | |  | Fitzsimmons, Edmond | | Sale Manager Sample | |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | **TOTAL** | |  |  |  |  | $47,250.00 | | |  |  |  |  |  |  |  |  |  |  |

Page 2

**Sale Manager Sample**

Receivables Report for Bull Sale 08/16/2000 2:44:59PM

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Invoice** | | **Total** | **Discount** | **Paid** | **Amt Due** | **Head** | **Buyer No Buyer Name** | | **Remark** | |
|  |  |  |  |  |  |  |  |  |  |  |
| 8 | | $10,350.00 | $0.00 | $0.00 | $10,350.00 | 4 | 104 | Valvoline, Brent |  |  |
| 9 | | $8,400.00 | $0.00 | $0.00 | $8,400.00 | 3 | 105 | Hittler, Lyle |  |  |
| 10 | | $8,200.00 | $0.00 | $0.00 | $8,200.00 | 3 | 109 | Davis, Tim |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  | **TOTAL** | **$26,950.00** | **$0.00** | **$0.00** | **$26,950.00** |  |  |  |  |  |



Invoicing

|  |  |  |
| --- | --- | --- |
| **Sale Manager Sample** |  | **INVOICE** |
| **Private Treaty Bull Sale** | August 16, 2000 | |
| **1212 West HWY 34** | Invoice No. | 2 |
| **Seward NE 68434** | Buyer No. | 101 |

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**larry@midwestmicro.com**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Phone 1 | | **(402) 455-8888** |  |  |  |  |  |  |
| Phone 2 | | **(402) 655-7898** |  |  |  |  |  |  |
| Fax | | **(402) 655-7899** |  |  |  |  |  |  |
|  | |  |  |  |  |  |  |  |
| **BUYER:** | |  |  | **TRANSFER:** |  |  |  |  |
|  | |  |  |  |  |  |  |  |
| Smith, John | |  |  | Smith, John |  |  |  |  |
| Smith Livestock Company | | |  | Smith Livestock Company |  |  |  |  |
| 1233 West 22 HWY | | |  | 1233 West 22 HWY |  |  |  |  |
| Two Dot, MT 555789 | | |  | Two Dot, MT 555789 |  |  |  |  |
| **Phone:** | (789) 541-2201 | |  | **Assn.#:** Angus |  |  |  |  |
|  |  | |  |  |  |  |  |  |
| **Lot** | **CountAnimal ID** | | **Class** | **Notes** | **Price** | | | |
|  |  |  |  |  |  |  |  |  |
| 22 | 1 | 97202 | Bull |  | $2,200.00 |  |  |  |
| 5 | 1 | 9559 | Bull | Lot #35 | $2,300.00 |  |  |  |
| 6 | 1 | 9562S | Bull | SAR A04A of 9562 033 | $1,700.00 |  |  |  |
|  |  |  |  |  |  |  |  |  |
| **TOTAL** |  |  |  |  | $6,200.00 |  |  |  |
| **HEAD COUNT** | | |  |  | 3 | |  |  |
| **LOT COUNT** | | |  |  | 3 | |  |  |
| **LOT AVERAGE** | | |  |  | $2,066.67 |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  | **Invoice Total** | **$6,200.00** |  |  |  |
|  |  |  |  | **Discount** | **$500.00** |  |  |  |
|  |  |  |  | **Amount Paid** | **$5,700.00** |  |  |  |
|  |  |  |  | **Amount Due** | **$0.00** |  |  |  |
|  | |  |  | |  |  |  |  |
| **Remarks:** | | Check No. 4599; | Deliver at earliest time available | |  |  |  |  |
|  |  |  |  |  |  |  |  |  |

***Thank you! Please come again.*** page 1

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Sale Manager Sample** | | | | | | | | | | |  |  |  |  | August 16, 2000 | | | | | |
|  |  | **Invoice Listing** | | | | | |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Invoice | | | **2** |  |  | Buyer | | **101** | |  | **Smith, John** | | |  |  |  |  | **08/16/2000** | |  |
| Lot | | | Count | |  | Animal ID | |  | Class | |  | Animal Notes | |  |  | NoSale | |  | Sale Price | |
|  | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 22 | |  | 1 |  | 97202 | |  |  | Bull | |  |  |  |  |  | No | | $2,200.00 | |  |
| 5 | |  | 1 |  | 9559 | |  |  | Bull | |  | Lot #35 | |  |  | No | | $2,300.00 | |  |
| 6 | |  | 1 |  |  | 9562S | |  | Bull | |  | SAR A04A of 9562 033 | | |  | No | | $1,700.00 | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Remarks: | | | | Check No. 4599; Deliver at earliest time available | | | | | | | | | Lot Count |  |  |  | 3 | |  |
|  | Head Count |  |  |  | 3 | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | Invoice Total |  |  |  | $6,200.00 | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | Discount |  |  |  | $500.00 | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | Amount Paid |  |  |  | $5,700.00 | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | Amount Due |  |  |  | $0.00 | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Invoice | | | **3** |  |  | Buyer | | **103** | |  | **Fitzsimmons, Edmond** | | |  |  |  |  | **08/16/2000** | |  |
| Lot | | | Count | |  | Animal ID | |  | Class | |  | Animal Notes | |  |  | NoSale | |  | Sale Price | |
|  | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 15 | |  | 1 |  | 97127 | |  |  | Bull | |  |  |  |  |  | No | | $2,950.00 | |  |
| 23 | |  | 1 |  | 97204 | |  |  | Bull | |  |  |  |  |  | No | | $2,100.00 | |  |
| 7 | |  | 1 |  | 9605 | |  |  | Bull | |  |  |  |  |  | No | | $1,500.00 | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Remarks: | | | | Check No. 1222; | | |  |  |  |  |  |  | Lot Count |  |  |  | 3 | |  |
|  |  |  |  |  |  |  | Head Count |  |  |  | 3 | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | Invoice Total |  |  |  | $6,550.00 | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | Discount |  |  |  | $0.00 | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | Amount Paid |  |  |  | $6,550.00 | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | Amount Due |  |  |  | $0.00 | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Invoice | | | **4** |  |  | Buyer | | **107** | |  | **Luebbee, Brandon** | | |  |  |  |  | **08/16/2000** | |  |
| Lot | | | Count | |  | Animal ID | |  | Class | |  | Animal Notes | |  |  | NoSale | |  | Sale Price | |
|  | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11 | |  | 1 |  | 97102 | |  |  | Bull | |  |  |  |  |  | No | | $1,800.00 | |  |
| 27 | |  | 1 |  | 97250 | |  |  | Bull | |  |  |  |  |  | No | | $1,900.00 | |  |
|  |  |  | |  |  |  |  | |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Remarks: | | | | Check No. 12222; | | | | | |  |  |  |  |  |  |  |  |  |  |

page 1

**Sale Manager Sample** 8/16/2000 3:00:59PM

Invoice Reconciliation for August 16, 2000

**All Invoices for Specified Date:**

|  |  |
| --- | --- |
| Total Sales | $67,000.00 |
| Less Balance Due | $26,950.00 |
| Less Discounts | $500.00 |
| = Cash Receipts | $39,550.00 |
| Other Deductions |  |
|  |
| Other Additions |  |
|  |

**TOTAL OTHER FUNDS**

Total Checks & Cash

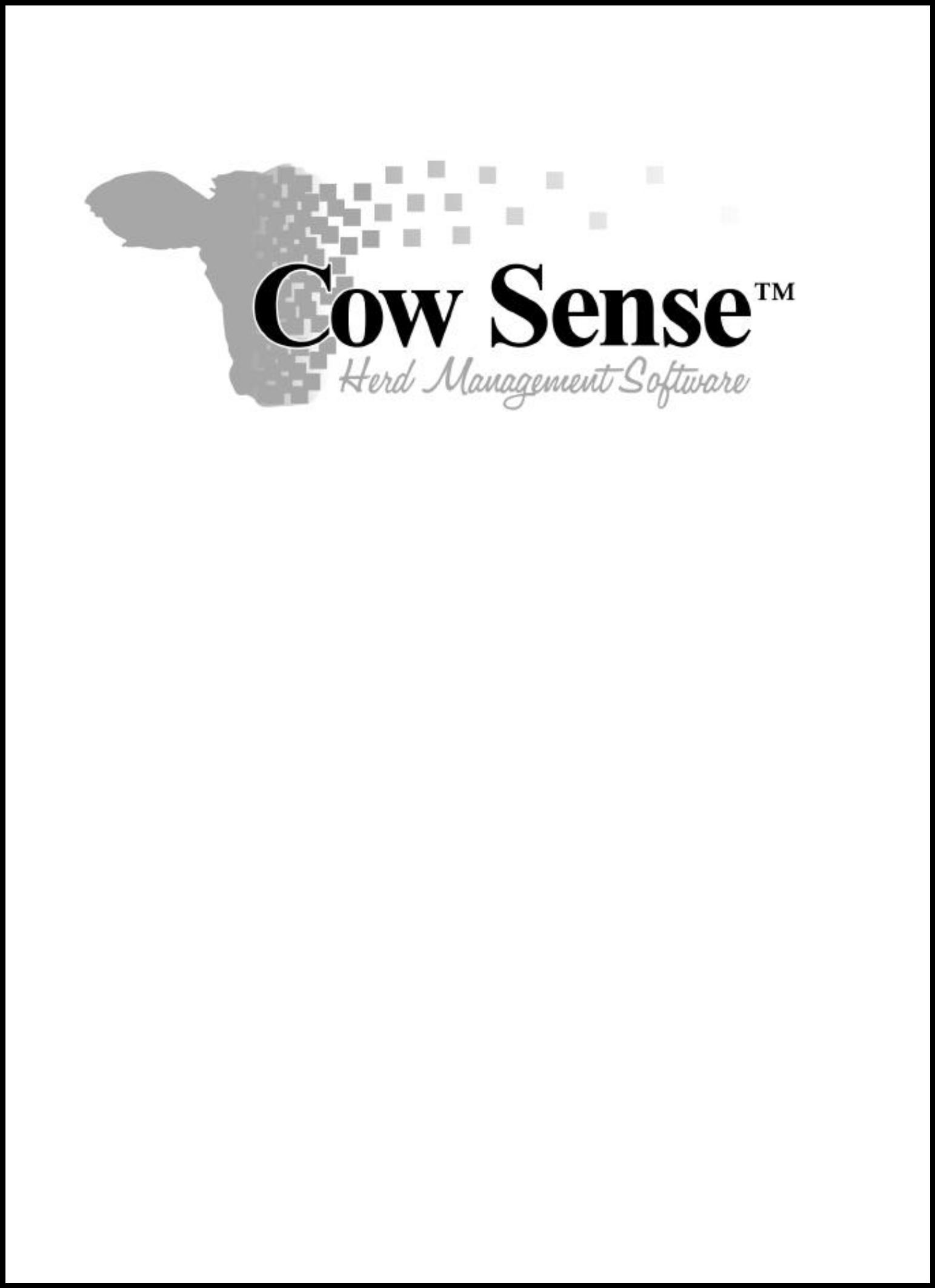
Page 1

**Sale Manager Sample**

Deposit Report 08/16/2000 2:43:37PM

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | Date |  |  | **Invoice No** |  |  | **Amt. Paid** |  | **Check No.** |  | Buyer Name |  | Remark | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 08/16/2000 | | 2 | | | $5,700.00 | | | 4599 |  | Smith, John | | Check No. 4599; Deliver at earliest time | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  | available | | |
| 08/16/2000 | | | 3 | | | $6,550.00 | | | 1222 |  | Fitzsimmons, Edmond | | Check No. 1222; | | |
| 08/16/2000 | | | 4 | | | $3,700.00 | | | 12222 |  | Luebbee, Brandon | | Check No. 12222; | | |
| 08/16/2000 | | | 5 | | | $9,400.00 | | | 2888 |  | Hain, Kyle | | Check No. 2888; | | |
| 08/16/2000 | | | 6 | | | $7,800.00 | | | 5566 |  | Lowe, Jim | | Check No. 5566; | | |
| 08/16/2000 | | | 7 | | | $6,400.00 | | | 2266 |  | Doe, John | | Check No. 2266; | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | **TOTAL** | | | **$39,550.00** | | |  |  |  |  |  |  |  |

page 1



Buyer Information

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Sale Manager Sample** | | | | | | | | | |  |  |  | August 16, 2000 | | | | |
| **Buyer Listing** | | | | | | |  |  |  |  |  |  |  |  |  |  |  |
| Buyer |  |  | LastName | | First Name | | Company | | | Address1 | | City | | State | | Zip | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 100 |  |  | Hafer | | Larry | | Horizon Cattle Company | | | 2134 Circle Drive | | Lincoln | | NE | | 68522 | |
| 101 |  |  | Smith | | John | | Smith Livestock Company | | | 1233 West 22 HWY | | Two Dot | | MT | | 555789 | |
| 103 |  |  | Fitzsimmons | | Edmond | | Ed`s Acres | | | 5699 Circle Drive | | Rapid City | | SD | | 56544 | |
| 104 |  |  | Valvoline | | Brent | | Valvoline Angus Ranch | | | HC 45 | | Marsland | | NE | | 68552 | |
| 105 |  |  | Hittler | | Lyle | | Valley Farms | | | 13800 SE 72nd Str | | Lincoln | | NE | | 68501 | |
| 106 |  |  | Hain | | Kyle | | Hain Brothers Angus | | | 789 west Agnew Ro | | Staplehurst | | NE | | 58865 | |
| 107 |  |  | Luebbee | | Brandon | | Luebbee Simmentals | | | 664 West Holdrege | | Seward | | NE | | 68434 | |
| 108 |  |  | Doe | | John | | Doe Cattle Company | | | 4555 West 34 | | Lewiston | | MT | | 54477 | |
| 109 |  |  | Davis | | Tim | | Circle D Ranch | | | 1344 West Waverly | | Wood Lake | | KS | | 78966 | |
| 110 |  |  | Lowe | | Jim | | Lowe Ranch | | | 34333 Sewell Road | | Lake Benton | | MN | | 65512 | |

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**Sale Manager Sample** August 16, 2000

**Customer History**

**Fitzsimmons, Edmond**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  | Name |  | | | | Edmond | Fitzsimmons |
|  | Company | | | | | Ed`s Acres |  |
|  |  | |  |  |  | 5699 Circle Drive |  |
| Address 1 | | | |  | |  |
|  | Address 2 | | | |  |  |  |
|  | City, State, Zip | | | | | Rapid City | SD 56544 |

Notes: 8/16/2000 9:56:44 AM: Ed is our first bull customer and is very concerned about birth weights. Purchased at bull sale but also likes to buy our herd bulls as well.

**Purchase History:**

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Sale |  | Date | | Lot | | Animal ID | | Registration | | Class |
|  |  |  |  |  |  |  |  |  |  |  |
| Bull Sale | | 11/10/2000 | | 7 |  | 9605 |  |  |  | Bull |
| Bull Sale | | 11/10/2000 | | 15 |  | 97127 |  |  |  | Bull |
| Bull Sale | | 11/10/2000 | | 23 |  | 97204 |  |  |  | Bull |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Phone1 | | | | | |  | | (605) 123-4556 |
| Phone2 | | | | | | | |  |
| Fax | |  | | |  | | |  |
| E-mail | | | |  | | | |  |
| Junior | | | | | | | | No |
|  |  | |  | | | |  | Ranch is located 3 miles south of |
|  | Directions: | | | | | |  |
|  |  |  |  |  |  |  |  | Rapid on HWY 45 and then 2 and |
|  |  |  |  |  |  |  |  | 1/4 east to ranch sign. |
| Last Bought: | | | | | | | | 08/16/2000 |

Sale Price Notes

$1,500.00

$2,950.00

$2,100.00

**Hafer, Larry**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | Name |  | | | | | | Larry | Hafer | Phone1 | | | | | | (402) 555-7878 |
|  |  |  |  |  |  |  |  |  | Horizon Cattle Company | |  |  |  |  |  |  | (402) 555-9898 |
|  |  | Company | | | | | | | Phone2 | | | | | |
|  |  |  | |  |  |  |  |  | 2134 Circle Drive |  |  |  |  |  |  |  | (402) 477-6521 |
|  | Address 1 | | | | |  | | |  | Fax |  | | | | |
|  |  | Address 2 | | | | |  | |  |  | E-mail | | |  | | | larry@midwestmicro.com |
|  |  | City, State, Zip | | | | | |  | Lincoln | NE 68522 | Junior | | | | | | No |
|  |  |  | |  | | |  |  | | |  |  |  |  |  |  |  |
|  |  | Notes: | | 8/16/2000 9:49:39 AM: Larry is building his herd and | | | | | | | Directions: | | | | |  | 3 miles South of I-80 374 exit. |
|  |  |  |  | has some immediate needs for Cow numbers. | | | | | | |  |  |  |  |  |  | Then go 1/2 east and 2 South. |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Farm is on the west side of the |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Road. |
| **Purchase History:** | | | | | | | | |  |  | Last Bought: | | | | | | 08/16/2000 |
|  |  |  | | | | | |

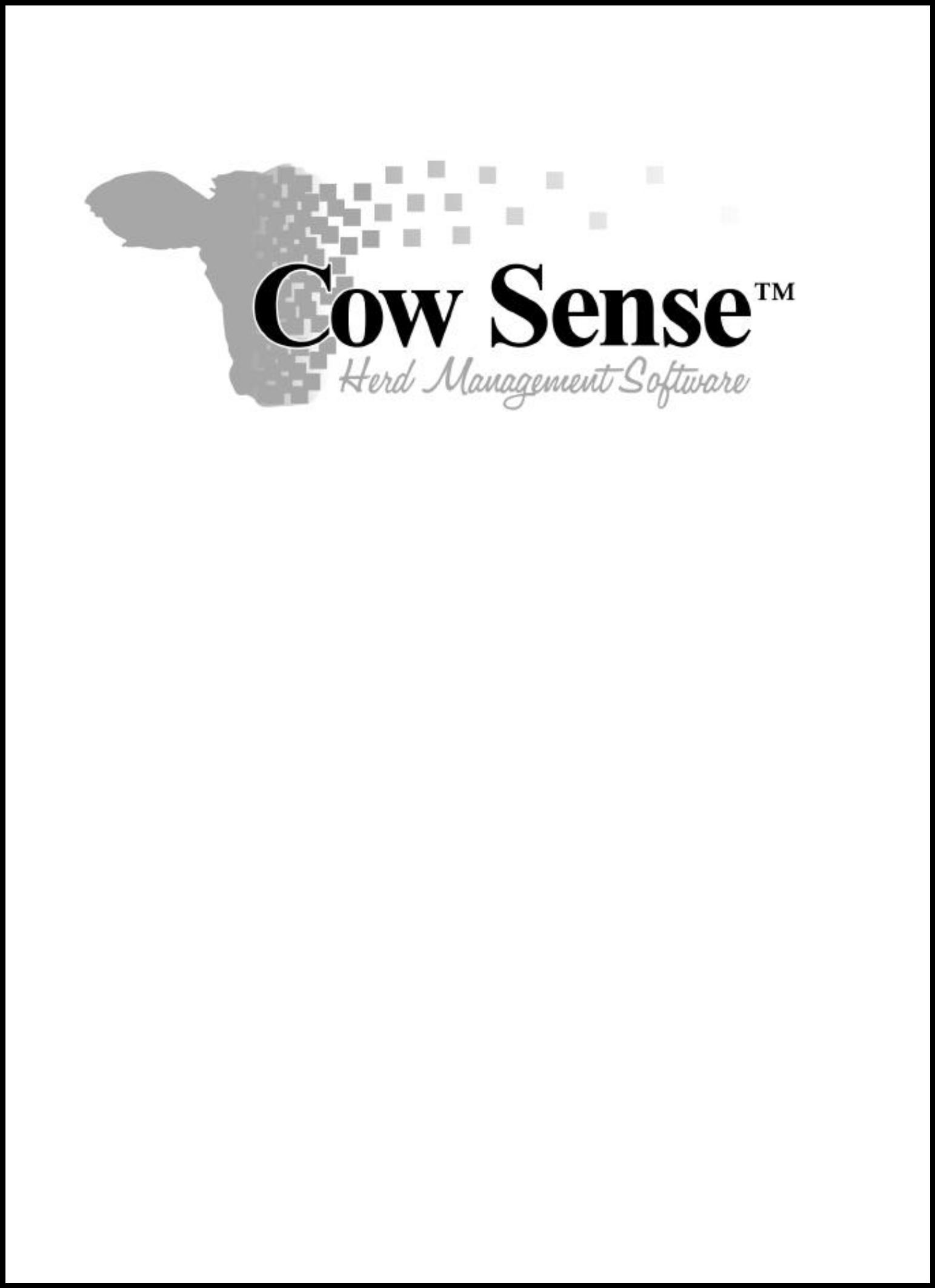
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Sale |  | Date | | Lot | | Animal ID | | Registration | | Class | | Sale Price | | Notes | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Bull Sale | | 11/10/2000 | | 1 |  | 2135 |  |  |  | Bull | | $2,000.00 | |  |  |
| Bull Sale | | 11/10/2000 | | 4 |  | 9414S | |  |  | Bull | | $3,400.00 | | SAR A02A of 9414 033 | |
| Bull Sale | | 11/10/2000 | | 14 |  | 97121 |  |  |  | Bull | | $1,800.00 | |  |  |

**Hain, Kyle**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | Name |  | | | | Kyle | Hain | Phone1 | | | | | (402) 535-6477 |
|  |  |  |  |  |  | Hain Brothers Angus | |  |  |  |  |  |  |
|  | Company | | | | | Phone2 | | | | |  |
|  |  | |  |  |  | 789 west Agnew Road | |  |  |  |  |  |  |
| Address 1 | | | |  | | Fax |  | | | |  |
|  | Address 2 | | | |  |  |  | E-mail | | |  | | kyle@drifter.com |
|  | City, State, Zip | | | | | Staplehurst | NE 58865 | Junior | | | | | Yes |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |

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|  |  |  |
| --- | --- | --- |
| John Doe | John Smith | Edmond Fitzsimmons |
| Doe Cattle Company | Smith Livestock Company | Ed`s Acres |
| 4555 West 34 | 1233 West 22 HWY | 5699 Circle Drive |
| Lewiston MT 54477 | Two Dot MT 555789 | Rapid City SD 56544 |
| Kyle Hain | Jim Lowe | Brandon Luebbee |
| Hain Brothers Angus | Lowe Ranch | Luebbee Simmentals |
| 789 west Agnew Road | 34333 Sewell Road | 664 West Holdrege Road |
| Staplehurst NE 58865 | Lake Benton MN 65512 | Seward NE 68434 |
| Lyle Hittler | Larry Hafer | Brent Valvoline |
| Valley Farms | Horizon Cattle Company | Valvoline Angus Ranch |
| 13800 SE 72nd Street | 2134 Circle Drive | HC 45 |
| Lincoln NE 68501 | Lincoln NE 68522 | Marsland NE 68552 |
| Tim Davis |  |  |
| Circle D Ranch |  |  |
| 1344 West Waverly Road |  |  |
| Wood Lake KS 78966 |  |  |



Catalog

Lot 1

***SAR 9906of 2135 KAN***

Polled Fullblood Bull

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | Reg #: | |  |  |  | Born: | | | | | | | 03/19/1999 | |
|  |  |  | Schurrtop Fortune 3261 | |  | BWt: | |  |  | | | | 83 |  |
|  |  |  |  | 205 Wt: | | | | | |  | 651 |  |
|  | Gardens Fortune 9213 S2 | | | |  |  |
|  |  | 365 Wt: | | | | | |  | 1,047 |  |
|  |  |  | Green Garden Jilt 612C | |  |  |
|  |  |  |  | Adg |  | | | | | | 2.47 |  |
|  |  |  |  |  |  |  |
|  |  |  | L A B Ringleader | |  | Pelvis | | | | | | |  |  |
|  |  |  | | |  |  |  | | |  | | |  |  |
|  | R K Miss Shanigan Elba E 45 | | | |  | Scrotum | | | | | | |  |  |
|  |  |  | R K Miss Lucky Elba E 25 | |  | Frame | | | | | | |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | **B Wt** | **W Wt** | **Y Wt** | **Milk** | | | | | | | **TM** |  |
|  | **EPD** | | 3.5 | 47.0 |  | 8.0 | |  |  |  |  |  | 30.0 |  |
|  | **Acc** | |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Great Son of Gardens Fortune. A moderate frame Bull with added depth and muscle.

Lot 2

***SAR 9917of 3717 EXT***

Polled Fullblood Bull

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | Reg #: | |  |  | Born: | | | | | | | 03/25/1999 | |
|  |  | Schurrtop Fortune 3261 | |  | BWt: | |  |  | | | | 85 |  |
|  |  |  | 205 Wt: | | | | | |  | 638 |  |
|  | Gardens Fortune 9213 S2 | | |  |  |
|  |  | 365 Wt: | | | | | |  | 957 |  |
|  |  | Green Garden Jilt 612C | |  |  |
|  |  |  | Adg |  | | | | | | 1.99 |  |
|  |  |  |  |  |  |
|  |  | KMA Highroller 5025 | |  | Pelvis | | | | | | |  |  |
|  |  |  |  |  |  |  | | |  | | |  |  |
|  | Bushs Lady Roller 717 | |  |  | Scrotum | | | | | | |  |  |
|  |  | BA Traveler Lady 744 | |  | Frame | | | | | | |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | **B Wt** | **W Wt** | **Y Wt** | **Milk** | | | | | | | **TM** |  |
|  | **EPD** | |  |  |  |  |  |  |  |  |  |  |  |
|  | **Acc** | |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |

A high performing Fortune son that is sure to add pounds at weaning a promote udder quality and increase milk.

Lot 3

***HCC Mr. Ideal of Hi Hand 9228S***

Polled Fullblood Bull

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | Reg #: | |  |  |  | Born: | | | | | | | 05/02/2000 | |
|  |  |  | Ideal 7365 Super X 5189 5180 | | | BWt: | |  |  | | | | 85 |  |
|  |  |  | 205 Wt: | | | | | |  | 752 |  |
|  | Ideal 033 of 7365 8263 | | |  |  |  |
|  |  |  | 365 Wt: | | | | | |  |  |  |
|  |  |  | Ideal 8263 of Eldo 630 820 | |  |  |  |
|  |  |  |  | Adg |  | | | | | | 3.25 |  |
|  |  |  |  |  |  |  |
|  |  |  | Hoff Hi Hand S C 654 | |  | Pelvis | | | | | | |  |  |
|  |  |  | |  |  |  |  | | |  | | |  |  |
|  | Queen Ann 28 TMA | | |  |  | Scrotum | | | | | | |  |  |
|  |  |  | M C F Queen Ann 3201 | |  | Frame | | | | | | |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | **B Wt** | **W Wt** | **Y Wt** | **Milk** | | | | | | | **TM** |  |
|  | **EPD** | | 2.0 | 42.0 | 55.0 | 21.0 | | | |  |  |  |  |  |
|  | **Acc** | |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

This standout herd bull prospect is a favorite of visitors at the ranch. His pathfinder dam needs no introduction and never misses.

Lot 4

***HCC Mr. Ideal 9414S***

Polled Fullblood Bull

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | Reg #: | |  |  | Born: | | | | | | 05/02/2000 | |
|  |  | Ideal 7365 Super X 5189 5180 | | | BWt: | |  | | | | 88 |  |
|  |  |  |  |  |  |  |  |  |  |
| 205 Wt: | | | | |  | 723 |  |
|  | Ideal 033 of 7365 8263 | |  |  |  |
|  |  |  | 365 Wt: | | | | |  |  |  |
|  |  | Ideal 8263 of Eldo 630 820 | |  |  |  |
|  |  |  | Adg | | | | | | 3.10 |  |
|  |  |  |  |  |  |
|  |  |  | |  |  |  | | | | |  |  |
|  |  | GT Maximum | |  | Pelvis | | | | | |  |  |
|  |  |  |  |  |  |  | |  | | |  |  |
|  | VAR9414of732Max | |  |  | Scrotum | | | | | |  |  |
|  |  | Hoff Miss Packer SC 732 | |  | Frame | | | | | |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | **B Wt** | **W Wt** | **Y Wt** | **Milk** | | | | | | **TM** |  |
|  | **EPD** | |  |  |  |  |  |  |  |  |  |  |
|  | **Acc** | |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

A top Ideal son that will work great on heifers and add some extra performance at weaning time.

Lot 5

***NAR All Night 9706***

Polled Fullblood Bull

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | Reg #: |  | 12855723 |  |  | Born: | |  |  |  |  | 03/27/1997 | |
|  |  |  |  |  |
|  |  |  | Schurrtop Fortune 7170 | |  | BWt: | | | | | | 86 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | 205 Wt: | | | | |  | 628 |  |
|  | L A R Fortune 752E | | |  |  |  |
|  |  |  | 365 Wt: | | | | |  | 1,255 |  |
|  |  |  | Miss Eileenmere 670C L A R | | |  |
|  |  |  | Adg | | | | | | 3.92 |  |
|  |  |  |  |  |  |  |
|  |  |  |  | |  |  |  | | | | |  |  |
|  |  |  | B A Sky Traveler 754 | |  | Pelvis | | | | | | 188.00 |  |
|  |  |  | |  |  |  |  | |  | | |  |  |
|  | Amdahl`s Lynn 559 | | |  |  | Scrotum | | | | | | 36.50 |  |
|  |  |  | Ebony Hills Lynn 241-288 | |  | Frame | | | | | |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | **B Wt** | **W Wt** | **Y Wt** | **Milk** | | | | | | **TM** |  |
|  | **EPD** | | 0.3 | 28.0 | 46.5 | 12.5 | | |  |  |  | 25.0 |  |
|  | **Acc** | |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |

What an individual! Words cannot describe this high performing son of our great Traveler 754 daughter. His phenotype and number make him a candidate for any operation.

Lot 6

***HCC Mr. Ideal of Traveler 9562S***

Polled Fullblood Bull

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | Reg #: | |  |  | Born: | | | | | | 05/04/2000 | |
|  |  | Ideal 7365 Super X 5189 5180 | | | BWt: | |  | | | | 90 |  |
|  |  |  |  |  |  |  |  |  |  |
| 205 Wt: | | | | |  | 775 |  |
|  | Ideal 033 of 7365 8263 | |  |  |  |
|  |  |  | 365 Wt: | | | | |  |  |  |
|  |  | Ideal 8263 of Eldo 630 820 | |  |  |  |
|  |  |  | Adg | | | | | | 3.34 |  |
|  |  |  |  |  |  |
|  |  |  | |  |  |  | | | | |  |  |
|  |  | B A Sky Traveler 754 | |  | Pelvis | | | | | |  |  |
|  |  |  |  |  |  |  | |  | | |  |  |
|  | Amdahl`s Miss Judy 562 | |  |  | Scrotum | | | | | |  |  |
|  |  | Ebony Hills Judy 61-49 | |  | Frame | | | | | |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | **B Wt** | **W Wt** | **Y Wt** | **Milk** | | | | | | **TM** |  |
|  | **EPD** | |  |  |  |  |  |  |  |  |  |  |
|  | **Acc** | |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

Watch for this Bull, you will with out a doubt hear great things from him in the future. His carcass data is the best we have ever seen. His new owner could hit a home run.