

Sompo Japan Nipponkoa Insurance Monthly Sales Report

【Monthly sales premiums in FY2016】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Result>		August <Result>		September <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	116,391	0.7	77,556	0.3	86,699	1.0	89,489	0.7	78,507	0.9	85,455	1.1
CALI	21,270	(9.9)	23,911	(1.1)	26,546	(8.0)	25,415	(11.1)	23,321	2.4	28,820	4.2
Personal accident	22,547	(1.4)	14,827	0.6	17,287	(1.1)	16,554	(2.2)	13,385	1.0	11,633	(2.1)
Others	38,151	4.2	28,134	0.3	22,876	4.4	29,965	4.7	20,249	5.0	34,416	10.4
Fire	33,346	(2.0)	20,597	(9.3)	26,052	(5.1)	26,420	(10.0)	22,395	(7.2)	34,185	(43.2)
Marine	8,850	3.6	5,065	(6.8)	4,599	(23.3)	5,127	(11.3)	5,546	(14.7)	5,919	(2.3)
Total	240,554	(0.3)	170,090	(1.3)	184,059	(1.8)	192,970	(2.6)	163,402	(0.2)	200,429	(9.5)

Lines	October <Result>		November <Result>		December <Result>		January <Result>		February <Flash>		March	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	92,306	0.1	80,660	(0.6)	97,742	(1.0)	62,963	0.6	79,922	0.9		
CALI	25,291	0.8	25,414	7.3	25,317	7.0	24,304	10.7	30,519	2.9		
Personal accident	14,973	(0.1)	12,271	1.4	13,553	0.6	17,679	1.7	8,210	(0.6)		
Others	23,084	2.9	20,707	4.2	24,609	(1.9)	32,061	4.5	19,559	11.0		
Fire	25,777	(16.0)	30,443	4.1	38,933	7.4	19,392	5.0	23,017	15.8		
Marine	5,122	(10.4)	5,019	(14.8)	4,833	(10.9)	4,734	(6.6)	5,068	(10.0)		
Total	186,553	(2.4)	174,514	1.5	204,987	1.2	161,133	3.2	166,294	3.8		

(Note) "Personal accident" and "Total" include sales premiums of third sector products.

【Cumulative total in FY2016】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Result>		August <Result>		September <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	116,391	0.7	193,946	0.5	280,645	0.7	370,134	0.7	448,642	0.7	534,097	0.8
CALI	21,270	(9.9)	45,181	(5.5)	71,727	(6.4)	97,142	(7.7)	120,463	(5.9)	149,283	(4.1)
Personal accident	22,547	(1.4)	37,374	(0.6)	54,662	(0.8)	71,215	(1.1)	84,600	(0.8)	96,233	(0.9)
Others	38,151	4.2	66,285	2.5	89,161	3.0	119,125	3.4	139,374	3.7	173,790	4.9
Fire	33,346	(2.0)	53,943	(4.9)	79,995	(5.0)	106,415	(6.3)	128,810	(6.4)	162,994	(17.6)
Marine	8,850	3.6	13,916	(0.4)	18,514	(7.3)	23,642	(8.2)	29,188	(9.5)	35,107	(8.4)
Total	240,554	(0.3)	410,644	(0.7)	594,704	(1.1)	787,674	(1.5)	951,076	(1.2)	1,151,505	(2.8)

Lines	October <Result>		November <Result>		December <Result>		January <Result>		February <Flash>		March	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	626,402	0.7	707,062	0.5	804,804	0.4	867,767	0.4	947,689	0.4		
CALI	174,574	(3.4)	199,989	(2.2)	225,305	(1.2)	249,609	(0.2)	280,128	0.1		
Personal accident	111,207	(0.8)	123,477	(0.6)	137,030	(0.5)	154,710	(0.2)	162,919	(0.3)		
Others	196,874	4.7	217,581	4.6	242,190	3.9	274,251	4.0	293,810	4.4		
Fire	188,772	(17.4)	219,214	(15.0)	258,147	(12.2)	277,539	(11.2)	300,556	(9.6)		
Marine	40,229	(8.6)	45,248	(9.3)	50,081	(9.5)	54,815	(9.3)	59,883	(9.3)		
Total	1,338,058	(2.7)	1,512,572	(2.3)	1,717,558	(1.9)	1,878,692	(1.4)	2,044,986	(1.0)		

(Note) "Personal accident" and "Total" include sales premiums of third sector products.