

# enterprise europe

## BUSINESS CO-OPERATION PROPOSAL FORM

### A. Company Profile - Description of the company

(All fields are mandatory - The fields in grey are confidential and for internal use only)

|                                 |                               |                      |
|---------------------------------|-------------------------------|----------------------|
| <b>Company:</b>                 | <b>City:</b>                  | <b>Country:</b>      |
| <input type="text"/>            | <input type="text"/>          | <input type="text"/> |
| <b>Street:</b>                  |                               | <b>Postal Code:</b>  |
| <input type="text"/>            |                               | <input type="text"/> |
| <b>www-Address:</b>             | <b>Contact person:</b>        |                      |
| <input type="text"/>            | <input type="text"/>          |                      |
| <b>Position in the company:</b> | <b>Telephone:</b>             | <b>Fax</b>           |
| <input type="text"/>            | <input type="text"/>          | <input type="text"/> |
| <b>General e-mail address:</b>  | <b>E-mail contact person:</b> |                      |
| <input type="text"/>            | <input type="text"/>          |                      |
| <b>Year established:</b>        |                               |                      |
| <input type="text"/>            |                               |                      |

#### Turnover in million Euro:

- Up to 2 million  
 2 to 10  
 10 to 50  
 More than 50 Million

#### Number of employees in the enterprise:

- 1 – 9  
 10 – 49  
 50 – 249  
 More than 250

#### Activity Code (NACE Codes if available):

**Contact Languages:**  English  Others:

**Company's current products/activities, particularly with regard to the co-operation request (main products, services, core activities):**

#### Certification/Quality standard:

- None  ISO9000  ECOAUDIT  Other, specify:

**Already engaged in Trans-National Co-operation:**

Yes     No

**Percentage of Trans-National Activity (defined as approximate of turnover):**

0 to 9%     10 to 49%     50% or more

**B. Co-operation Proposal - Description of the co-operation sought**

**Type of co-operation:**

**Commercial co-operation**

|  |                                  |                                    |
|--|----------------------------------|------------------------------------|
| Trade Intermediary (agent, representative, distributor)  | <input type="checkbox"/> offered | <input type="checkbox"/> requested |
| Franchise  | <input type="checkbox"/> offered | <input type="checkbox"/> requested |
| Transport/Logistic                                       | <input type="checkbox"/> offered | <input type="checkbox"/> requested |
| Joint Venture  | <input type="checkbox"/> offered | <input type="checkbox"/> requested |
| Merger or exchange of shares                             | <input type="checkbox"/> offered | <input type="checkbox"/> requested |
| Sale / Acquisition of a complete company or a part of it | <input type="checkbox"/> offered | <input type="checkbox"/> requested |
| Reciprocal Production                                    | <input type="checkbox"/> offered | <input type="checkbox"/> requested |
| Subcontracting / Outsourcing activities                  | <input type="checkbox"/> offered | <input type="checkbox"/> requested |

**Target Countries:**

- The full description must be detailed and reflect all elements of the profile (this means that the full description must contain at least the mandatory elements of the summary (country and sector of activity of the company), and that each type of co-operation selected must be explained in detail .You can add any other additional information that you find interesting. Describe here the advantage(s) offered by your company and why it should be selected by the potential business partners. The description should not include the name of the company)

Full Description (specification of co-operation request/offer)

Description of the main advantages the company could offer to a potential partner

**C. Describe the required characteristics of the potential partner**

Type of partners:  Company  Other (please specify):

Field of activities of the potential partner:  Manufacturing  
 Services  
 Trade (buying/selling)

Number of employees of the potential partner:  1-9  10-49  
 50-249  More than 250

Trans-National Co-operation experiences of the potential partner:  No preference  Preferred  Required

Expected input/Characteristics of the partner:  
(Description of what is expected from the co-operation partner)

Except nominative information, the present co-operation profile will feed the Business Co-operation Database (BCD) and will be processed and disseminated by the organisations belonging to the Enterprise Europe Network.

I agree  I refuse